

RfP Development for Utility-Scale Solar PV on the Finger Bermuda Energy Summit, June 29 2016



Riddhima Gandhi

Why competitively procure solar on the Finger?



Utility scale solar makes sense in Bermuda

- Bermuda's solar resource is higher than world average
- Consistent with electricity policy (2% solar by 2020)
- Solar is clean, and price can be locked in over long term (unlike fossil fuels)
- Quick to install, less complicated than other renewables



Large enough to justify competitive procurement

- Several entities have already indicated interest
- Best way to find lowest price and highest quality
- Fair and transparent process: adds credibility



Finger well suited to host utility scale solar

- Bermuda is land constrained: limited locations for utility scale solar
- Finger is unsuited to other forms of commercial development: near active runway,
 and restricted access points
- Govt. owns land and wants to do solar: no complications for land acquisition

Work plan

March – June '16

July – December '16

January '16

Preparatory Phase

- Conduct
 environmental fatal
 flaw analysis
- Conduct technical prefeasibility assessment
- Define commercial structure
- Define tendering strategy

Competitive Phase

- Issue Request for Qualifications
- Prequalify bidders
- Issue Request for Proposals Package
- Evaluate prequalified bidders' proposals
- Identify preferred bidder

Contractual Phase

- Negotiate and finalize legal agreements with preferred bidder
- Notify remaining bidders

Environmental Fatal Flaw Analysis



To identify if there are any site specific, environmental, interconnection, or geotechnical challenges that would prevent the Project from being implemented in a commercially and economically viable way

No environmental fatal flaws!

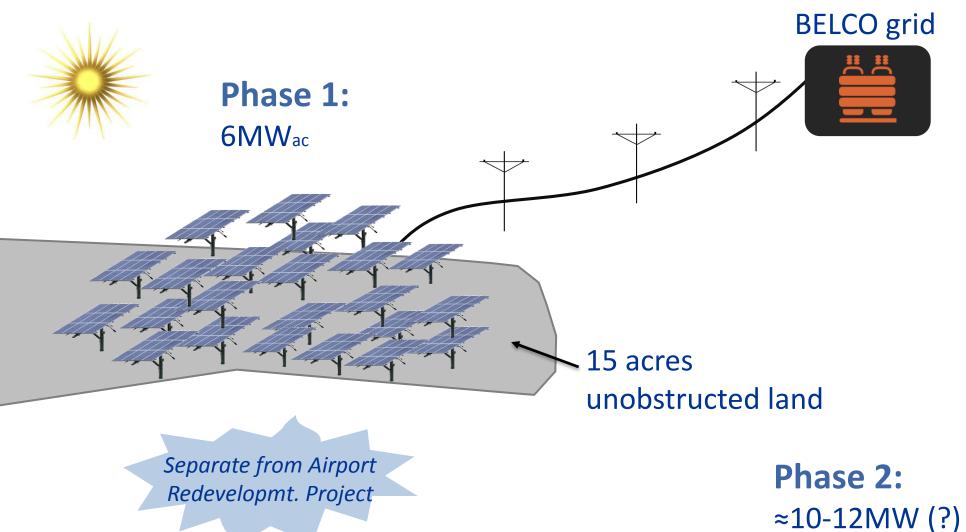
Based on:

- Visual site assessment of the Finger
- Existing studies
- Environmental and planning related laws and regulations

Preferred bidder will still need to EIA/EIS, and obtain various permits

Technical Prefeasibility Analysis

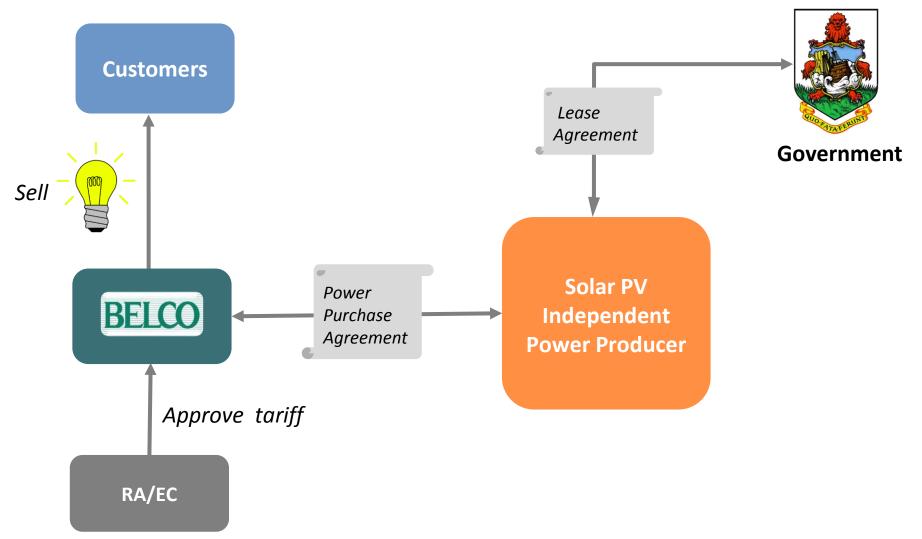
To identify the Project's technical parameters



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Commercial structure

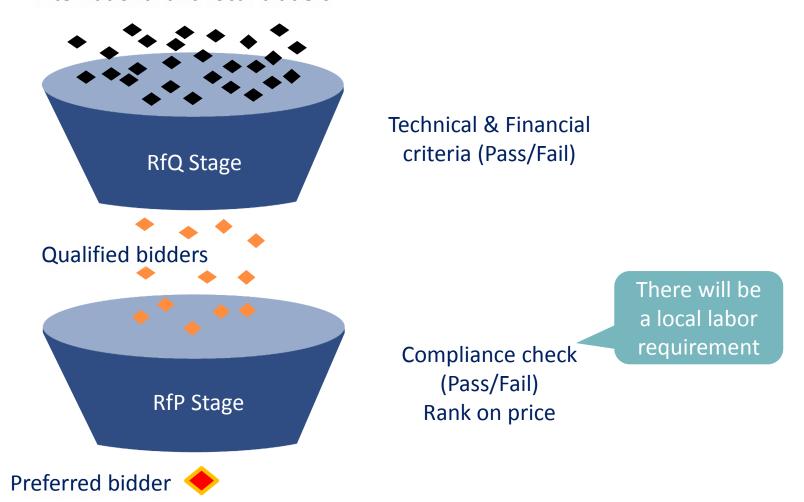
To identify how the Project will be organized and implemented



Tender Strategy

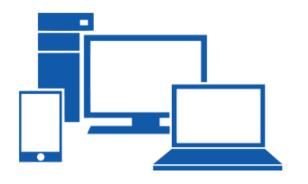
To establish rules and processes for carrying out the competitive procurement, and selecting the winner

International and local bidders



Communications Protocol

To keep the process fair and transparent



- Established website:
 https://www.gov.bm/procurement/development-utility-scale-solar-pv-bermuda#
- Designated email: <u>airportsolarproject@gov.bm</u>
- Restricted data platform for qualified bidders only, containing RfP package and Q&A



 One-to-one or phone interaction between procuring agent, BELCO, and bidders is forbidden



- A public information event and Networking event were held in March and June 2016 respectively
- A bidders' conference will be organized for qualified bidders

Thank you!

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